SCANIA'S DIGITALIZATION JOURNEY

VISION AND EXPECTED CHANGES





In a nutshell: What are we implementing?

- Global industry standards
- Implementation of new ERP system for administrative and transactional processes.
- Update EDI set up
- Upgraded label and packaging formats

Scania's digitalization journey

Scania is taking a big step in its digitalization journey by transitioning to industry standards. Scania isupdating its IT landscape and introducing new, global ways of working to enable its strategic growthambitions.

Scania aims to develop a modern supply chain collaboration hub, in close partnership with suppliers, toenable increased speed and flexibility when dealing with supply chain challenges. Greater data visibility andtransparency will improve decision making throughout the partnership.

These changes will make it easier to meet the demands of the future while continuing to serve thecustomers of today. We aim to make the organization future proof – positioning Scania as a world classpartner.

New ways of working aim to enable greater agility for Scania and suppliers to adapt to new demands at speed. Greater data visibility enables us to be incontrol of planning and our way of working, - better managing fluctuations in demands and decreasing business risks. We strive to deliver value to our customers & partners proactively rather than respond reactively to issues.

Scania is introducing a **scalable global way of working**, based on OEM & industry best practices, to reduce complexity and enable the introduction of auser friendly and future proof system landscape.

Optimizing the supplier experience is achieved by improving our supply chain collaboration and moving towards strategic long-term partnerships. Scania is looking for closer integration and collaboration with key suppliers ensuring efficient ways of doing business together.



Advantages for suppliers: What do we want to achieve with this journey?

- Greater agility
- Deliver value to customers
- Scalable global way of working
- Optimizing the supplier experience



Why are we doing this now?

- Meet customers demands
- Future proof
- Accurate data
- Collaborate as "one"

The current IT systems are outdated, approaching end of life and cannot cope with either the current or expected market demand. In order tomake sure Scania remains 'ahead of the curve', there is a need for a new IT landscape that is modern and scalable.

Data inconsistencies throughout our systems mean we have different 'sources of truth' to base our decisions on. In order tobe in control and act less reactively we need accurate data that can be easily shared with suppliers.